Job Title: Sales and Marketing Executive

Workstation: Besigaun, Jorpati

## **Job Description:**

1. Support the planning and execution of ATL/BTL campaigns to promote the Good Brick System across Nepal.

- 2. Ensure consistent brand messaging and compliance with global guidelines in all marketing materials.
- 3. Assist in managing social media, campaigns, and influencer collaborations to boost digital presence.
- 4. Gather market intelligence, competitor data, and consumer insights to support strategic decisions.
- 5. Help organize corporate events and marketing events.
- 6. Work closely with advertising, media, and creative agencies to develop and deliver campaigns on time.
- 7. Monitor and report on campaign performance, ensuring deadlines and objectives are met.
- 8. Provide information to potential clients through direct communication in face-to-face meetings, telephone calls and emails.
- 9. Accompany potential buyers during visits to project sites.
- 10. Assist company manufacturer in the sales of bricks and preparation of progress report to the Supervisor ( Lead Management ).
- 11. Achieve company-wide targeted sales objectives and sales targets in line with the company goals.
- 12. Perform other duties as assigned by the immediate supervisor.

## **Required Skills and Qualifications:**

- 1. Bachelor's degree in Marketing and 3 years of experience in Marketing and Sales.
- 2. Female Candidates are highly encouraged.
- 3. Excellent understanding of digital marketing channels and Conferences handling.
- 4. Good experience using MS Word, Excel, Powerpoint and Google Drive.
- 5. Excellent communication skills in Nepali and English
- 6. Ability to think creatively and innovatively
- 7. Multitask and manage priorities
- 8. Self-starter and work with minimum supervision
- 9. Strong Negotiation skill.

## **Application Procedure:**

Interested candidates with a matching profile are requested to send their CVs to <u>careers@innocsr.com</u> by 25 Sep 2025. Please mention your applied position in the subject.